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## **ARIZONA CORPORATION COMMISSION**

November 8, 2005

Patrick D. Crocker EARLY, LENNON, CROCKER & BARTOSIEWICZ, P.L.C. 900 Comerica Building Kalamazoo, Michigan 49007-4752

RE: Staff's Letter of Sufficiency and First Set of Data Requests to GLOBAL TOUCH TELECOM, INC.

Docket No. T-20428A-05-0800

Dear Mr. Crocker:

On October 31, 2005, GLOBAL TOUCH TELECOM, INC. ("GLOBAL") filed an application for a Certificate of Convenience and Necessity ("CC&N") to provide resold interexchange telecommunications services in the State of Arizona. The Application submitted is not sufficient. This data request lists the information Staff needs to complete its analysis of your Application.

For purposes of this data request set, the words "GLOBAL", "Applicant", "the Company", "you", and "your" refer to GLOBAL TOUCH TELECOM, INC., any representative, including every person and/or entity acting with, under the control of, or on behalf of GLOBAL TOUCH TELECOM, INC. For each answer, please identify by name, title, and address each person providing information that forms the basis for the response provided.

These data requests are continuing, and your answers or any documents supplied in response to these data requests should be supplemented with any additional information or documents that come to your attention after you have provided your initial responses.

Please provide Docket Control with the information being requested within 30 days of the date of this letter. Mail an Original plus 13 copies to Docket Control, Arizona Corporation Commission, 1200 W. Washington Street, Phoenix, AZ 85007-2927. If no response is received, Staff will recommend that the Application be terminated. If the Application is terminated, the Applicant cannot provide the same telecommunications services in Arizona for which it is currently applying, until such time as a new application is filed with and approved by the Commission.

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Remember that information submitted for a CC&N will be made a part of the public record (including financial statements). Any information designated as confidential will not be accepted by Docket Control. If you have any questions, please contact me at (602) 542-0856. Thank you for your prompt response to this request.

Respectfully,

John F. Bostwick Administrative Services Officer II Utilities Division

Enclosure(s)

CC: Docket Control Center (Original and Thirteen Copies)

## STAFF'S FIRST SET OF DATA REQUESTS TO GLOBAL TOUCH TELECOM, INC. DOCKET NO. T-20428A-05-0800

Please make sure each numbered item and each part of the item is answered completely. If it is not, Staff will resubmit the numbered item(s) and/or part(s) of the item in a following data request. In order for Staff to continue with its review of this Application, the following information must be submitted:

- JFB 1-1. Please submit a PDF file of your responses to this data request to jbostwick@cc.state.az.us.
- JFB 1-2. Please explain how your company calculated the actual maximum and actual minimum rates that will be contained in your tariffs for each of your services.
- JFB 1-3. Please indicate why you believe that your range of rates is just and reasonable using a competitive market analysis. Your analysis should contain publicly available examples of rates charged by the incumbent or other carriers for similar services or any other information that you believe demonstrates that your actual rates are just and reasonable. Please include any supporting materials. For a list of telecommunications carriers certificated in Arizona, go to <a href="https://www.cc.state.az.us/utility/utility">www.cc.state.az.us/utility/utility</a> for a list of Commission-approved telecommunications rates and tariffs, go to <a href="https://www.cc.state.az.us/utility/tariffs">www.cc.state.az.us/utility/tariffs</a>.
- JFB 1-4. Please indicate why you believe that your range of rates is just and reasonable using a fair value or cost basis. Please include economic justification or cost support data. Please include any supporting materials.
- JFB 1-5. Please submit a complete tariff setting forth your rates and charges.
- JFB 1-6. Please identify any other jurisdictions in which your company or an affiliate provides similar services. Please specify the rates that your company and/or affiliate charges for these similar services in these other jurisdictions. If there is a difference between the rates that your company will charge in Arizona and the rates that your company and/or affiliate charges in other jurisdictions for similar services: please identify and indicate the amount of the difference and explain why you are charging different rates in Arizona.
- JFB 1-7. Please identify any other jurisdictions in which your company or an affiliate is applying to provide similar services. Please specify the rates that your company and/or affiliate will charge for these similar services in these other jurisdictions. If there is a difference between the rates that your company charges in Arizona and the rates that your company and/or affiliate will charge in other jurisdictions for similar services, please identify and indicate the amount of the difference and explain why you intend to charge different rates in Arizona.

## STAFF'S FIRST SET OF DATA REQUESTS TO GLOBAL TOUCH TELECOM, INC. DOCKET NO. T-20428A-05-0800

- JFB 1-8. Your response to Question (A-16) states that you "...will publish legal notice prior to authorization." Please note that Question (A-16) contains a note that states "For Resellers, the Applicant must complete and submit an Affidavit of Publication Form as Attachment C before Staff prepares and issues its report."
- JFB 1-9. In Question (B-1) you indicated that you have financial statements for the two most recent years. Question (B-2) asked you, for the two most recent years, a copy of your balance sheet, income statement, audit report, retain earnings balance, and all related notes to the financial statements and information. In response, you furnished a balance sheet, income statement, and retain earnings balance for the nine months ending September 30, 2005. An audit report and notes to the financial statements were missing with your Application. Please provide all financial information requested in Question (B-2).